



Jenny Alvarez

Medical Affairs Lead

International pharmaceutical executive with +14 years of experience. Ob-Gyn Specialist with Urogynecology and Pelvic dysfunction, fertility and human reproduction with fourteen years of experience in pharmaceutical medicine management. Proven track record in strategic planning, starting with commercial pipeline development (LETI Labs), and then into development of pharma executive leadership programs, medical education, as well as running and implementation of Phase III and IV clinical trials (Merck & Co). Results oriented professional, with large experience supervising and working with multidisciplinary groups and business development teams, I've created effective action plans that successfully tackle team and internal and external client needs while observing high scientific data quality and ethical standards.

SOCIAL



JennyAlvarez17

HOBBIES

Read/Dance/Cinema

CONTACT INFORMATION

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EDUCATION:

- **Master Aesthetic, Regenerative and Anti-aging Medicine**
Complutense University. Madrid 2020-2021.
- **PhD in Medicine**
Rey Juan Carlos University. Madrid. 2012-2014.
- **Business, Management, Marketing, and Related Support Services**
CESIF. Madrid. 2012-2013.
- **Obstetrics and Gynecology Residency/ Fellowship in Urogynecology and Pelvic Floor Dysfunction.**
Central University of Caracas. 2001-2005
- **Medical Doctor Degree**
Central University of Caracas. 1993-2000.



EXPERIENCE:

- **Associate Medical Affairs Lead / IBERIA CSL Behring.** Barcelona. Aug 2019-Act
Responsible for the design of the medical strategic plan and the implementation of the therapeutic areas: Respiratory/HAE/Inmunoglobulins in coordination with the KOLs and with the Iberia and Europe Business Units. Launch readiness: Berinert SC/Respreeza 4/5 g. Lead field medical engagement strategy and interactions with KOLs and HCPs. Management of the MSL team of the 3 Therapeutic Units. (Spain and Portugal) European Sub team Medical Leader C360 Engage and Field Medical.

Therapeutic areas:

- Respiratory (DAAT) (Respreeza)
- Hereditary Angioedema (HAE) (Berinert)
- Launch readiness new products HAE TA
- Immunoglobulins (Privigen/Hizentra)

- **Associate Medical Director Iberia: Biosimilars Biogen.** Madrid. Aug 2018-Feb 2019.
Launch Readiness and Successful Launch of first Biosimilar of Humira. Management of the MSL team of the different Therapeutic Units. Lead field medical engagement strategy and interactions with KOLs and HCPs. Products: Imraldi (Adalimumab)/Benepali (Etarnecept)/Flixabi (Infliximab).

- **Senior Medical Manager Fertility-Endocrinology-Allergy and Clinical Medicine.**
Merck Group. Madrid. May 2015-Jan 2018

Lead field medical engagement strategy and interactions with KOLs and HCPs.

Responsible for the Regulatory area of the therapeutic areas under my charge.

ACHIEVEMENTS:

"On boarding" MSL training. "MSL Manual" Training program: "MSL Excellence". Development and implementation of the KTLs Management Tool: "Tool Segmentation".

Therapeutic areas:

- Fertility Drugs and Technologies. (Gonal-F/Eva System)
- Allergy (Allergovit)
- Clinical Medicine (Metformine/Euthyrox)
- Growth Hormone and Endocrinology. (Saizen: Somatropine)

Jenny Alvarez

Senior Medical Affairs Manager

About me:

Experience in the following therapeutic areas:

- Hereditary Angioedema
- Alfa-1-Antitripsyn Deficiency
- Surgical hemostatic materials
- Gynecological infections
- Contraception oral
- Hormone Replacement Therapy
- Obesity management
- Osteoporosis
- Vaccines against HPV
- Irruptive oncological pain
- Hormonal treatments in fertility and technologies of assisted reproduction laboratories
- Immunotherapy in Allergy
- Clinical Medicine
- Treatment with Growth Hormone
- Biosimilars

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- **Senior Medical Manager** Surgery and Oncological Pain. **Takeda.** Madrid. Sept 2012- Oct 2014

Strategic work with the Business Unit (Marketing / Sales / Market access, Medical Management and different business areas) for the creation of strategic plans for the Unit. Budget management of the medical area.

Initial management of a team of 2 MSLs.

Participation in the global team of new molecule for the treatment of schizophrenia.

ACHIEVEMENTS:

Pharmacoeconomics tool for calculation of hospital savings from the use of Tachosil vs competitors.

Products:

- Tachosil (Hemostatic fibrin patch)
- Instanyl (Fentanyl)

- **Medical Affairs Manager:**

Sanofi Pasteur MSD . Madrid. Jan 2011- Aug 2012

Efficient management of opinion leaders in the area. Launch of medical-marketing materials clearly oriented to the objectives of the Business Unit.

Therapeutic areas:

- Pediatrics vaccines (Rotavirus (Rotateq)/Varivax
- HPV vaccines.(Gardasil)

- **Medical affairs Manager:**

LETIFEM. LETI SAV | Caracas | Sep 2005-Dec 2010

During the 6 years as direct responsible for the medical area, the following achievements are noteworthy: preparation and launch of more than 8 products, including oral contraceptives, antifungals, hormone replacement therapy for menopause. training of a sales network of more than 30 people with specialty in the handling of objections in the area of gynecology. Revision of the regulatory aspects of the products in launch. Management of opinion leaders. Efficient multidisciplinary work and with synergies with marketing and sales.

Therapeutic areas:

- Gynecology infectious diseases.
- Hormonal contraception and replacement therapy.
- Obesity management.
- Osteoporosis.

- **Clinical practice as a Specialist: Gynecology, Obstetrics and Urogynecology.**

Private and Public.

Caracas-Brazil-Madrid. 2005-Act.



SKILLS:

Leadership

Pro-activity and commitment

Clinical Research

Strategic thinking

Teamwork



LANGUAGES:

Spanish

English

Portuguese